



# AUTOMATING COMPLEX SALES CONTRACTS



## **Situation**

A large financial services company needed a user-friendly, cloud-based, scalable solution to help automate complex sales contracts (MSA, SOWs, Addendums and Pricing forms).

## **Solution**

Morae Global helped streamline the client's forms and approval processes (intake, review, negotiation and approval) through a creative solution that automated sales contract generation as well as advanced workflows for intake and review of third-party contracts. All contracts are stored in a single repository which enables accurate searching, reporting and analytics.

## **Benefits**

Automated contract generation and approval processes helped significantly reduce contract cycles and time taken by legal teams for contract review and approval. Enhanced contract visibility and turnaround times elevated the stature of the legal team as a true business enabler.