



# AUTOMATING CONTRACT GENERATION AND APPROVALS



## **Situation**

A large international technology, media and entertainment company needed a scalable, enterprise contract and document management system to automate document generation and approvals.

## **Solution**

Morae Global implemented a contract management system to support enterprisewide contract management. The solution included automation of approval workflows and integration with Salesforce, single sign-on and eSignature tools. Morae Global continues to provide post-implementation support as well as ongoing contract tagging and analytics.

## **Benefits**

Contract automation resulted in self-service of routine agreements such as NDAs. Our solution also enabled a reduction of more than \$500,000 in software licensing costs, a 30-40 percent reduction in contracting cycle times and robust visibility into key contract and compliance provisions.