



BENCHMARKING TO PREPARE FOR GLOBAL EXPANSION



Situation

A Fortune 50 pharmaceutical and life sciences company required a long-term resource plan to support its global expansion.

Solutions

Our professionals:

- Conducted a customized, targeted, industry-specific benchmarking survey focused on the internal legal department structure and global resourcing.
- Distributed the survey questionnaire to participating companies, collected data, tabulated and analyzed results and conducted follow-up interviews.
- Developed themes and findings and created blind reports for all participants.
- Made data driven recommendations with clearly identified opportunities to realign resources and workload in preparation for global growth.

Benefits

By using industry-specific, customized benchmarks and independent interpretation of the results, the law department was equipped with an executable road map for realignment in support of the global expansion.